

Our Services,  
built for your  
School.

For over 40 years we've been working with schools right across Australia helping them achieve their goals. We know every school is different so we've developed a menu of services to meet those needs and help schools meet their objectives.



Here's how.

At FUJIFILM Business Innovation Australia, our aim is to reduce the burden on school staff by taking on the heavy lifting that's needed to create your marketing communications & documents - making them work for you.

We offer support with designing, producing and distributing your communications – print or digital – internal or out to your community. And our scanning services transform your paper based documents into digital files, making archiving & retrieval simple and cheaper for many years to come.

#### CUSTOMER STORY - Digital First

A private independent Islamic school in NSW identified a requirement to repatriate precious office space that was being taken up by years of student records – however, like all schools, security & maintaining confidentiality was paramount when dealing with such information.

FUJIFILM BI has partnered with the school offering digitisation scanning services. This encompasses secure collection of boxed archive files from the school & transport to our secure offsite purpose built location, preparation of sheets to be scanned (remove staples, layout of small receipts etc.) scanning & destruction of over 335,000 sheets. The school has stated their delight with the ease of these services and are currently reviewing all scanning requirements across all departments.



Documents sent offsite to a secure location, where they are scanned, indexed & stored electronically. Original documents & electronic files can then be securely destroyed or returned to the school.



Online portal accessible for faculties, staff & students alike - to order, pay & collect jobs in a method that suits them.



#### CUSTOMER STORY - Large Scale

A large educational institution appointed FUJIFILM BI to provide print procurement services across its communication supply chain in order to reduce costs, increase quality and enhance the student experience year-on-year.

The scope included management of existing print suppliers, payment processing, print-on-demand, course notes and thesis printing, design requirements and all marketing collateral. We delivered an integrated online print and design portal, which is accessible to both faculty and teaching staff as well as students.

Orders for both design and print can be received online and executed on demand by our team of experts, or pulled from stock at the beginning of each semester. The services we provide evolve year-on-year in keeping with changing customer challenges and feedback from stakeholders and users of the services.



## FUJIFILM Business Innovation, creating services & solutions that work for your school.

### CUSTOMER STORY - Simple & Nimble

Many school across Australia have recently benefited from FUJIFILM BI's new Direct Access model. The model has been developed to allow schools to engage with our teams for single or adhoc PAYG services.

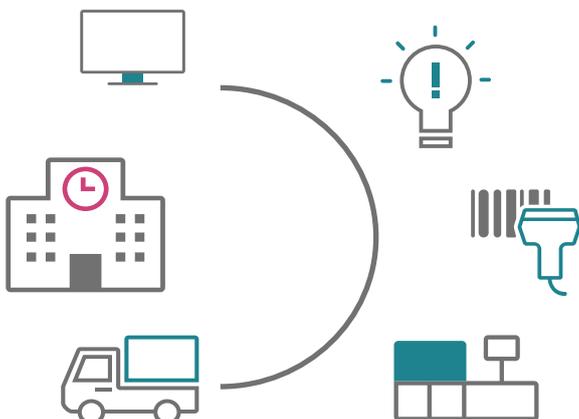
Direct Access invites schools to take advantage of our experience, expertise, existing infrastructure & buying power to procure print, branded promotional items & merchandise. And because of the success of this new model we have opened the doors to allow customers to access our professional graphic design teams too.

In the last few months alone we have purchased staff handbooks, enrolment folders, certificates, academic awards, branded school hats, ribbons, banners and digital newsletters for many schools who are looking for best price, quality and overall end to end service.



Management of sourcing the right supplier, quoting best price and advising alternative approaches, delivery, distribution and billing.

Online portal allows engagement for any print & scanning jobs as easily as if we were right there in the school.



### CUSTOMER STORY - Offsite

In late 2020 after a challenging year in the education sector, a leading independent school in Melbourne approached FUJIFILM BI to provide an alternative solution to their existing model - to move their print centre offsite whilst maintaining a dedicated, high quality print & scanning service.

Our remote Print as a Service solution provides the school access to infinite print and other service capabilities utilising our offsite facility, The Digital Communications Centre (DCC).

This contract utilises our fully established print facility, infrastructure and staff experience - and also leans on the expertise of our print procurement team & their supplier panel. Our online job submission portal allows users across the school to submit print jobs securely, online from wherever they are. On completion of all jobs our DCC team arranges return delivery back to the school as per an agreed delivery schedule.

### CUSTOMER STORY - Onsite

For almost a decade we have had a privileged partnership with a large Sydney Metro independent school for girls to provide a full suite of onsite creative & communications services for print and digital media.

As brand custodians for this prestigious school, the FUJIFILM BI team works collaboratively with all departments to execute multi-channel communications that are on-brand and impactful.

Throughout our partnership our Creative Services team has delivered significant cost savings through supplier rationalisation and improved and simplified accessibility to creative assets.

In addition, and more recently we have introduced our more traditional Managed Print Services to the school – managing all print devices across the campus, allow them to further benefit from a single managed services partner.



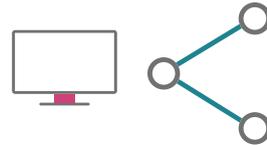
Our expert teams are based in the school as part of the marketing department. An integrated part of day to day communications decision making.

### CUSTOMER STORY - Hybrid

A leading independent K-12 school in Victoria engaged FUJIFILM BI to implement an onsite print centre to meet the schools objective of increased visibility of spend, cost savings and improved teacher productivity.

This partnership of 5+ years now includes, print experts and communications consultants working hand in hand, providing the right print solutions for each project – be it onsite digital, offsite high volume or procured branded merchandise & promotional materials.

FUJIFILM BI has simplified job submission for the school, through the use of technology which enables work to be ordered, proofed, cost allocated & delivered. More importantly for the school, this allows teachers & admin staff to focus on core educational outcomes.



Our onsite print team engages seamlessly with our offsite procurement team to ensure any print jobs is completed to the same SLAs for the school.



For more information on our services and work in education, contact us at **13 14 12** or visit our website [fujifilm.com/fbau](http://fujifilm.com/fbau)

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